

OIL FURNACES

SERVICE CERTIFICATION

Certification Information

Scope - Tests a candidate's knowledge of the installation, service, maintenance, and repair of HVAC systems. System sizes are limited to 400,000 BTU or less heating capacity.

Qualifications

- Y This is a test and certification for **TECHNICIANS** in the HVAC industry. The test is designed for top level service technicians. This test for certification is not intended for the HVAC system designer, sales force, or the engineering community. To become NATE-certified, you must pass this specialty and a CORE SERVICE exam.
- Y This test will measure what 80% of the **Oil Furnaces** candidates have an 80% likelihood of encountering at least once during the year on a **NATIONAL** basis.
- Y Suggested requirement is two years of field experience working on Oil Furnaces systems as a service technician and technical training for theoretical knowledge.

Test Specifications

Closed Book 2.5 Hour Time Limit 100 Questions Passing Score: PASS/FAIL

Listed are the percentages of questions that will be in each section of the **Oil Furnaces** exam.

SECTION AREA DESCRIPTION	SECTION PERCENTAGE
Installation	20%
Service	45%
System Components	25%
Applied Knowledge	10%

Oil Furnaces Industry References

The reference materials listed below will be helpful in preparing for this exam. These materials may **NOT** contain all of the information necessary to be competent in this specialty or to pass the exam.

- American National Standards Institute (ANSI) / Air Conditioning Contractors of America (ACCA) Manuals - Latest Edition
 - “D”, “J”, “QI” - Quality Installation, and “S”
- ACCA Manuals “T” and “RS” - Latest Editions
- ACCA Residential Duct Diagnostics and Repair - Latest Edition
- AHRI-Hydrionics Section-IBO/RAH Latest Edition
- International Energy Conservation Code - Latest Edition with Addendum
- International Mechanical Code - Latest Edition with Addendum
- International Plumbing Code - Latest Edition with Addendum
- Uniform Mechanical Code - Latest Edition with Addendum
- Specification of Energy-Efficient Installation and Maintenance Practices for Residential HVAC Systems developed by Consortium for Energy Efficiency (CEE) - Latest Edition with Addendum
- ASHRAE Standard-62.2 - Latest Edition with Addendum
- ANSI / ASHRAE Standard-152-2004 - Latest Edition with Addendum
- ENERGY STAR™ Home Sealing Standards - Latest Edition with Addendum
- Duct Calculators – Sheet Metal, Ductboard, and Flexible Duct
- American National Standards Institute (ANSI) / Sheet Metal and Air Conditioning Contractors’ National Association, Inc. (SMACNA) Manuals
 - HVAC Duct Construction Standards - Metal and Flexible
- Sheet Metal and Air Conditioning Contractors’ National Association, Inc. (SMACNA) Manuals
 - Fibrous Glass Duct Construction Standards, Residential Comfort System Installation Standards Manual, and HVAC Air Duct Leakage Test Manual
- Air Diffusion Council Flexible Duct Performance & Installation Standards
- North American Insulation Manufacturers Association (NAIMA) Manuals
 - Fibrous Glass Duct Construction Standards and A Guide to Insulated Air Duct Systems
- International Fuel Gas Code – Latest Edition with Addendum
- National Fuel Gas Code – Latest Edition with Addendum

Passing Score Development Process

The passing scores for the NATE tests were established using a systematic procedure (a Passing Score Study). This procedure employed the judgment of experienced HVAC professionals and educators representing various HVAC specialties and geographical areas. The passing scores were set using criteria defining competent performance. The passing score for different test forms may vary slightly due to the comparative difficulty of the test questions.

Exam Copyrights

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Heating - Warm Air - Oil

Service

INSTALLATION

INSTALLING OIL FURNACES

SELECTING OIL TANK LOCATION

Locating oil tanks outdoors - above ground

Locating oil tanks outdoors - below ground

Locating oil tanks in basements

SELECTING OIL FURNACE SITES

Locating furnaces in attics

Locating furnaces in crawlspaces

Locating furnaces in closets

Locating furnaces in basements

Locating furnaces in utility rooms

Locating furnaces in garages

Locating packaged furnaces on rooftops

Locating packaged furnaces for outdoor ground level installations

MOUNTING FURNACES

How to suspend horizontal furnaces in attics

How to suspend horizontal furnaces in crawlspaces

How to mount horizontal furnaces on attic floors

How to mount upflow / downflow furnaces in closets

How to mount upflow / downflow furnaces in basements

How to mount upflow / downflow furnaces in utility rooms

How to mount upflow / downflow furnaces in garages

How to mount packaged furnaces on rooftops

How to mount packaged furnaces for outdoor ground level installations

INSTALLATION OF PLENUMS AND DUCT

Sizing plenums for physical fit

Types and styles of plenums selected

Insulation of plenums and ducts

INSTALLATION OF UTILITIES

Installation of oil supply

Installation of oil returns

Wiring oil furnaces

INSTALLATION OF METAL VENTING SYSTEMS

Determination of routing

Cutting of metal vent systems to proper length

Assembly of metal vent systems

Securing of metal vent systems

Installing power venters

INSTALLATION OF COMBUSTION AIR INLETS ACCESSORIES

Combustion air inlets in confined spaces - attics

Combustion air inlets in confined spaces - basements

Combustion air inlets in confined spaces - closets

Combustion air inlets in confined spaces - crawlspaces

Installation of powered combustion air intakes

DUCT INSTALLATION

DUCT FABRICATION EQUIPMENT

Ductboard tools - 90 V-groove, end cutoff, female shiplap, hole cutter, stapler, etc.

Flex tools - tensioning strap tools, knives, etc.

Metal tools - metal snips, sheers, benders, breaks, hand formers, calipers, rulers, stapler, etc.

FIELD CONSTRUCTION / INSTALLATION

Ductboard installation technique

Techniques for joining dissimilar duct

Duct of alternate materials - wood, aluminum, etc.

INSTALLING METAL DUCT

Assembly methods for rectangular duct

Installation technique - rectangular metal

- Assembly methods for round duct
- Installation technique - round metal
- Hanging ductwork
- Sealing metal duct
- Insulation - internal and external, vapor barriers
- Assembling for low noise and low pressure drop

INSTALLING FLEXIBLE DUCT

- Assembly methods - appropriate length
- Flexible duct joints
- Hanging flexible duct
- Installation technique - flex duct
- Sealing flexible duct

INSTALLING DUCTBOARD

- Assembly methods for ductboard - supports
- Installation technique - ductboard
- Hanging methods for ductboard
- Sealing ductboard

INSTALLING GRILLES, REGISTERS, DIFFUSERS, & DAMPER

- Mounting to ductwork
- Securing methods

CHASES USED AS DUCTS

- Floor joists as air ducts
- Vertical chases

RECONNECTING DUCT WHEN REPLACING EQUIPMENT

- Reconnecting metal duct
- Reconnecting flexible duct
- Reconnecting ductboard duct

INSTALLATION OF PLENUMS AND DUCT

- Sizing plenums for physical fit
- Types and styles of plenums selected
- Insulation of plenums and ducts

INSTALLING ACCESSORIES

INSTALLING THERMOSTATS

- Locating and mounting
- Wiring electromechanical thermostats
- Wiring electronic thermostats
- Programming of electronic thermostats

INSTALLING HUMIDIFIERS

- Installing humidifiers
- Wiring humidifiers
- Controlling humidifiers

INSTALLING ELECTRONIC AIR CLEANERS

- Installing electronic air cleaners
- Wiring electronic air cleaners
- Controlling electronic air cleaners

START-UP AND CHECKOUT PRE-

START PROCEDURES

- Oil supply and proper shutoff
- Electrical
- Adequate combustion air provisions
- Venting system
- Ductwork system
- Condensate system for AC

START-UP PROCEDURES AND CHECKS

- Voltage checks
- Check thermostat and set heat anticipator
- Motor checks-burner motor, supply blower motor
- Airflow checks - static pressure
- Check call for heat sequences
- Oil supply checks

OIL BURNER ADJUSTMENTS

- Unit preparations
- Nozzle checks
- Electrode adjustments
- Air adjustment at burner
- Adjusting oil pressure
- Adjusting draft
- Checking smoke readings
- Smoke vs. Carbon Dioxide graph
- Final adjustments
- Measuring stack temperature
- Checking ignition
- Checking pump cutoff

COMBUSTION CHECKS

- Flame checks
- Stack temperature check
- Carbon Dioxide checks
- Smoke test
- Overfire draft check
- Breech draft check
- Oxygen checks
- Efficiency check
- Burner motor checks - output pressure, amp draw, etc.
- Supply and return airflow checks

LEAK DETECTION TOOLS

- Electronic leak detectors
- Ultrasonic leak detector
- Pressurization for leak detection

OIL BURNER COMBUSTION SETUP TOOLS

OIL PRESSURE MEASUREMENTS

- High pressure dial gauges
- Vacuum dial gauges

FLUE GAS ANALYSIS

- Draft gauge
- Smoke tester
- Carbon Dioxide analyzer
- Combustion efficiency slide rule
- Stack Thermometer

LEAK DETECTION - CO

- Carbon Monoxide detector - electrical
- Carbon Monoxide detector - manual-monoxor

SETUP

- Nozzle wrench
- Oiling cans
- Electrode/Nozzle gauge
- Flame mirror

AIRFLOW MEASUREMENTS

AIRFLOW VELOCITY MEASUREMENTS

- Pitot tube and manometer in measuring static pressure
- Discharge velocity equipment
- Velometer - electronic and mechanical
- Anemometer
- Velocity measurement procedures
- Gauge calibration
- Introduction to airflow in Residential HVAC
- Velocity

AIRFLOW PRESSURE MEASUREMENTS

- Overview of static pressure measurements
- Inclined manometer
- Diaphragm type differential pressure gauge

- U-tube manometer
- Electronic manometer / pressure measurement
- Gauge / meter calibration
- Absolute vs. Gauge Pressure
- Static pressure
- Air pressure measurement terminology
- Velocity pressure
- Total pressure

AIR VOLUME MEASUREMENTS

- Airflow hood
- Formulae for determining CFM of air
- Formulae for weight of air
- Locations for air volume measurements
- Airflow volume - CFM / SCFM (Static CFM)

SERVICE

PLANNED MAINTENANCE

SYSTEM MECHANICAL PM CHECKS

- Air filter checks and changeout
- Lubrication
- Packaged unit cabinet care
- Fan blades / blower scroll
- Flue / vent stack inspection
- Duct
- Heat exchanger - inspection, cleaning, replace gaskets etc
- System airflow
- Oil tank
- Combustion tests
- Combustion chamber inspection
- Barometric regulator
- Combustion air supply

BURNER MECHANICAL PM CHECKS

- Oil lines / connections
- Combustion air supply check and adjustment
- Nozzle replacement
- Oil pump-pressure, vacuum etc
- Pump strainers
- Oil filter cleaning and cartridge replacement
- Electrodes - clean, inspect and adjust
- Ohm cad cell and clean
- Combustion head
- Transformers
- Burner motor

ELECTRICAL PM CHECKS

- General wiring
- Power burner operation
- Burner motor operation
- Furnace supply air blower motor
- Furnace operating sequence
- Thermostat calibration and operation
- Fan switch and high limit control

DIAGNOSTICS AND REPAIR

TROUBLESHOOTING SEQUENCE OF OPERATION

- Check for proper sequence of operation
- Interpreting system at sequence interruption

ANALYZING REPORTED SYMPTOMS

- Insufficient / no heat
- Short cycle
- Humidity problems
- Drafty
- Noise problems

- System runs continuously
- High utility bills
- Wide swings in room temperatures
- Air quality - odors, fumes, etc.

ANALYZING COMBUSTION

- Carbon Dioxide checks for efficiency
- Interpreting a smoke test
- Balancing excess air and the smoke test
- Diagnosing air leaks and efficiency loss
- Diagnosing low draft-stack, overfire
- Diagnosing excessive draft-stack, overfire
- Diagnosing excessive draft on off cycle
- Interpreting steady state efficiency measurements - stack loss calculations
- Interpreting oxygen content for combustion diagnostics

SYSTEM AIR SIDE DIAGNOSTICS

- Temperature checks
- Checking system static pressure
- Checking total CFM
- Checking supply CFM at registers and diffusers
- Checking return CFM
- Checking for leaks in supplies
- Checking for leaks in returns

ELECTRICAL CIRCUIT CHECKS

- Supply voltage
- Supply air blower
- High voltage transformer
- Low voltage transformer
- Power burner
- Room thermostat
- Electronic controllers - input / output

ELECTRICAL COMPONENT CHECKS

- Room thermostat
- High voltage transformers
- Low voltage transformers
- Oil burner motor
- Electrodes
- Flame sensor/cad cell
- Overcurrent protection
- Relays and contactors
- Capacitor - supply air blower
- Limit control-high temperature
- Door interlock switch
- Supply air motor
- Stack switches-flame proving

REPAIR EXCLUDING POWER BURNER

- Electrical wiring
- Flue stack / venting system
- Combustion chamber-lining
- Oil lines
- Supply air blowers-shafts, bearings, mounts etc

REPAIR - POWER BURNERS

- Output pressure adjustment
- Bleeding air
- Cleaning burner - end cone, blower wheel, blast tube, etc.
- Clean and adjust electrodes

COMPONENT REPLACEMENTS

- High voltage transformers
- Low voltage transformers
- Flame retention heads
- Electrodes

- Nozzle
- Combustion chamber
- Heat exchanger
- Oil burner blower
- Relay
- Supply air blower- motor, wheel
- Capacitors
- Oil pump
- Safety circuit switches-limit
- Barometric damper
- Primary control
- Cad cells
- Blast tubes
- Fan and limit switches
- Circuit boards - fan

VENT SYSTEM CHECKS

- Checking draft
- Correcting insufficient draft
- Checking for leaks
- Checking for obstructions - vent connection and chimney

DIAGNOSING OIL COMBUSTION PROBLEMS

- Overheated nozzle
- Sooting
- Discolored flame
- Intermittent flame
- Partial burner flame-low viscosity
- Delayed ignition - puffback
- Carbon build up
- Retention head burnoff
- Trip on high limit-overfiring
- Carbon Monoxide
- Off center burn
- Airtube burn-off
- Nozzle afterdrip
- Lack of ignition
- Afterburn
- Low capacity-clogging, oil supply contamination

OVERVIEW OF ELECTRICAL TROUBLESHOOTING

LOW VOLTAGE CIRCUITS

- Voltage tests
- Control string analysis
- Understanding the logic of low voltage troubleshooting
- Troubleshooting equipment with electronic devices.
- Troubleshooting with schematics
- Troubleshooting without schematics
- Current tests
- Equipment continuity tests
- Ground tests

LINE VOLTAGE CIRCUITS

- Voltage tests
- Current tests
- Component tests
- Circuit tracing line voltages
- Troubleshooting with schematics
- Troubleshooting without schematics
- Equipment continuity tests
- Ground tests

AIR BALANCING

GATHERING DESIGN INFORMATION

- Interpreting system design

- Interpreting specifications
- Interpreting equipment information
- Interpreting control data
- Modifying system design

PREPARATION OF SYSTEM FOR AIR TESTS

- Locating registers, grilles, equipment, controls, and dampers in building walkthrough
- Setting dampers for tests
- Setting thermostat for tests
- Checking for proper fan operation and rotation
- Checking for proper static pressure and temperature

PROCEDURES FOR CONDUCTING AIR TESTS

- Measurements of each supply outlet - total readings
- Measurements of each return inlet - total readings

MAKING ADJUSTMENTS

- Adjust airflow to achieve required total airflow Re-measure total supply and return grille airflow Adjust dampers to obtain design airflow
- Re-measure total airflow to verify that it is within +/- 10%

FINAL TEST

- Comparing manufacturer's equipment information with test results
- Record sheave, pulley, and belt sizes data
- Test and record full load motor amperes
- Test and record voltage
- Test and record motor and fan RPM
- Test and record supply and return static pressures
- Test and record supply and return air temperatures - heat and cool

COMPLETION OF APPROPRIATE FORMS

- HVAC system report
- System diagrams
- Duct traverse or data pulley forms
- Instrument list - including calibration dates

BASIC HVAC SYSTEM ANALYSIS

NOISE PROBLEMS

- Interpreting supply / return air volume
- Interpreting supply / return air velocity
- Noise problems
- Blower cavitation
- Oil canning
- Motor / belt noise
- Vibration

HIGH UTILITY BILLS

- Interpreting supply / return air temperature
- Interpreting supply / return air volume
- Evaluating duct leakage
- Evaluating duct insulation
- Envelope infiltration
- Thermostat air sensing

WIDE TEMPERATURE SWINGS

- Interpreting supply / return air temperature
- Interpreting supply / return air volume
- Evaluating duct leakage
- Evaluating duct insulation
- Envelope infiltration
- Thermostat air sensing

SINGLE AREA IS HOT OR COLD

- Interpreting supply / return air temperature
- Interpreting supply / return air volume
- Evaluating duct leakage
- Evaluating duct insulation
- Envelope infiltration

Thermostat air sensing

INDOOR AIR QUALITY

Number of air changes per hour

Odor control

Contaminants

ANALYZING REPORTED SYMPTOMS IN HEATING

POOR HEATING

Interpreting supply / return air temperature

Interpreting supply / return air volume

Interpreting supply / return air velocity

Evaluating duct leakage

Using temperature drop across evaporator coil

HUMIDITY PROBLEMS

Interpreting wet bulb and dry bulb temperatures

Interpreting supply / return air volume

Determining the need for additional humidity

Evaluating duct leakage

DRAFTY

Interpreting supply / return air temperature

Interpreting supply / return air volume

Interpreting supply / return air velocity

SYSTEM COMPONENTS

INTRODUCTION TO SYSTEMS

OIL TRANSFER PRINCIPLES

Fundamentals of oil transfer

Basic oil supply circuit

FURNACE CONFIGURATIONS & APPLICATIONS

FURNACE CONFIGURATIONS

Upflow

Downflow

Horizontal

Lowboy

OIL FURNACES WITH SPLIT SYSTEM AIR CONDITIONER

Introduction to oil furnace with split system AC

Electrical layouts

Specifications

Attic layouts

Crawlspace layouts

Closet layouts

Basement layouts

Ventilation options

Regional considerations

MULTI-POSITION FURNACE

Two way

Three way

COMBUSTION PROCESS FOR OIL FURNACES

COMBUSTION - FUEL OIL

Describe combustion of fuel oil

Describe carbon dioxide as a product of combustion

Describe oxygen's role in combustion

Describe carbon monoxide as a product of incomplete combustion

Water vapor as product of combustion

Contaminants from improper combustion

Effects of contaminated oil on combustion

FUNDAMENTALS OF OIL COMBUSTION FURNACES

Natural draft oil furnaces

Overview of operation for oil furnaces

VENT SYSTEMS

Fundamentals of natural draft systems

Natural draft systems with power venters

Vent system options-masonry chimneys, manufactured chimneys

Role of barometric dampers in vent systems

CONTROL FUNCTIONS

Fan control

Heat exchanger limit control

Flame proving - cad cell

Introduction to primary controls

Door interlocks

Room thermostats

NATURAL DRAFT OIL FURNACE - COMPONENTS

OIL SUPPLY SYSTEMS

Above ground tanks

Below ground tanks

Indoor tanks

Supply lines

Filters

Manual shutoffs

Single pipe systems

Two pipe systems

Single pipe to two pipe conversion

Electric shutoffs, solenoids

Check valves

POWER BURNERS

Functions of the power burner

Gun type burners

Single stage pumps

Two stage pumps

Combustion air blowers

Flame retention heads

Combustion intakes - outdoor

COMBUSTION CHAMBERS

Construction

Refractory

Non refractory

Stainless steel

Role of configuration in proper combustion

HEAT EXCHANGERS

Construction

Materials

Functions of heat exchanger

NOZZLES

Construction

Flow rates

Angles and patterns

Effects of excess air

Atomization

Selection of nozzles

Effects of viscosity on nozzle flowrate and pattern

Filters for nozzles

COMBUSTION AIR REQUIREMENTS

OUTDOOR AIR SPECIFICATIONS

Attic applications

Crawlspace applications

Closet applications

Basement applications

Rooftop applications

AIR DISTRIBUTION

DUCT SYSTEMS

Duct system design

Duct configurations - extended plenum, reducing trunk etc.

Return configurations

Return grille locations

Supply locations

SUPPLY BLOWERS

Introduction to supply blowers

Supply blowers - types and selection

Blower operation

Fan laws

WIRING LAYOUTS

POWER WIRING

Power wiring for split system furnace

LOW VOLTAGE

Overview of low voltage wiring

ELECTROMECHANICAL SENSING CONTROLS

ELECTROMECHANICAL ROOM THERMOSTATS

Basic thermostat types and operation

Selecting room thermostats and sub-bases

Thermostat terminals and wiring

Using electromechanical thermostats

Selecting location

Role of anticipators in thermostatic control

ELECTROMECHANICAL TEMPERATURE CONTROLS

Introduction to bimetal controls

Disc type temperature limit controls

Fuses and fuse links

Fossil fuel kits

Motor overloads

Stack temperature controls

PRESSURE CONTROLS

Operation of pressure control-power venters

Using pressure controls-power venters

Vacuum relief valve to regulate inlet combustion air

NON-SENSING CONTROLS

RELAYS AND CONTACTORS

Introduction to relays and contactors

Basics of relay and contactor operation - inrush and holding

Selecting relays and contactors

Application considerations for relays and contactors

ELECTRONIC CONTROLS

OVERVIEW OF SYSTEM ELECTRONIC CONTROLLERS

Input / output operations

Logic

ELECTRONIC THERMOSTATS

Fundamentals of electronic thermostats

Selecting electronic thermostats

Overview of electronic thermostat operation

Fossil fuel kits for use with heat pumps

ELECTRONIC TIMERS

Introduction to blower delay timers

Purging timers

PRIMARY CONTROLS

Basic construction of oil furnace primary controls

Basics of operation - oil furnace primary controls

APPLIED KNOWLEDGE: REGS, CODES, & DESIGN

AIR QUALITY REGULATIONS

INDOOR AIR QUALITY

Fresh air supplies

FUEL HANDLING AND STORAGE REQUIREMENTS

Storage tank regulations-above the ground

Storage tank regulations-below ground

ELECTRICAL CODE

REQUIREMENTS

- Overview of electrical code
- Circuit breaker and fuse requirements
- General wiring practices
- Class I wire sizing
- Class II wire sizing
- Conduit sizing
- Definitions
- Safety listings - UL / ARL / ETL

STATE AND LOCAL REGULATIONS AND CODES

STATE AND LOCAL REGULATIONS

- State licensing requirements for technicians
- Use of Carbon Monoxide detectors
- Smoke detector requirements

CODES

- Plumbing
- Municipalities
- Oil furnace for light commercial
- Oil furnace for residential

FIRE PROTECTION REGULATIONS AND CODES

COMBUSTION AIR

- Sizing air intakes in confined spaces
- Sources of combustion air

FURNACE ACCESS

- Access to furnace
- Access to service panel

OIL PIPING

- Sizing for capacity
- Length limitations
- Attachment to appliance

INSTALLATIONS

- Installation of oil burning equipment

VENTING REQUIREMENTS

- Venting of oil burning equipment

DESIGN CONSIDERATIONS - COMFORT

TEMPERATURE

- Designing for capacity
- Using industry standards

HUMIDITY

- Role of humidity in comfort
- Using industry standards

INDOOR AIR QUALITY

- Ventilation - comfort
- Air cleaning for comfort
- Industry standards for air quality

SOUND LEVEL

- Equipment location considerations
- Isolation, mounting pad, duct, and structure

DESIGN CONSIDERATIONS - OIL FURNACE EQUIPMENT

OIL FURNACES WITH SPLIT SYSTEM AIR CONDITIONER

- System designs - closets, basements, etc.
- Equipment location
- Electrical layouts
- Ventilation - fresh air
- Regional design considerations
- Combustion flue gases
- Ventilation - equipment
- Condensate drains / pans

- Mounting of equipment
- Combustion air
- Fuel oil burner - forced air system

VENTING

- Sizing flue pipe
- Flue pipe layout
- Adapting vent draft control - damper
- Roof fittings - cap, collar, flashing, etc.
- Pipe types - L-metal

DESIGN CONSIDERATIONS - EXTERNAL COMPONENTS

DIFFUSERS, REGISTERS, AND GRILLES

- Selecting diffusers, grilles, and registers for capacity
- Selecting diffusers, grilles, and registers for reduced sound
- Selecting diffusers, grilles, and registers for throws, spread, and pressure drop
- Locations

ACCESSORIES

- Humidifier sizing
- Twinning kits
- Electronic air cleaners (EAC's)

INDUSTRY STANDARDS

EQUIPMENT STANDARDS

- Performance and safety standards- UL
- Efficiency requirements - DOE

SYSTEM STANDARDS

- Introduction to industry standards
- Industry standards

BIDS AND PROPOSALS

SYSTEM SIZING

- Survey of requirements
- Selecting equipment
- Sizing components
- Adding accessories
- Basic calculation of heating loads

ESTIMATING INSTALLATION

- Installation price
- Understanding proposal forms
- Understanding bid forms - bid to specs and flat rate pricing
- Legal implications of a bid

EFFECT OF ELECTRICAL SUPPLY ON BID

- Effects of electrical power on bid
- Electrical analysis - power

$$\frac{CFM_n}{CFM_o} = \frac{RPM_n}{RPM_o}$$

o = old, *n* = new
CFM and RPM are interchangeable.

$$CFM_n = CFM_o \times \frac{RPM_n}{RPM_o}$$

$$RPM_n = RPM_o \times \frac{CFM_n}{CFM_o}$$

$$\left(\frac{CFM_n}{CFM_o}\right)^2 = \frac{SP_n}{SP_o} \quad \text{OR} \quad \frac{CFM_n}{CFM_o} = \sqrt{\frac{SP_n}{SP_o}}$$

$$CFM_n = CFM_o \times \sqrt{\frac{SP_n}{SP_o}}$$

$$SP_n = SP_o \times \left(\frac{CFM_n}{CFM_o}\right)^2$$

$$\left(\frac{CFM_n}{CFM_o}\right)^3 = \frac{BHP_n}{BHP_o} \quad \text{OR} \quad \frac{CFM_n}{CFM_o} = \sqrt[3]{\frac{BHP_n}{BHP_o}}$$

$$CFM_n = CFM_o \times \sqrt[3]{\frac{BHP_n}{BHP_o}}$$

$$BHP_n = BHP_o \times \left(\frac{CFM_n}{CFM_o}\right)^3$$

Hydronics: $AP = SP$, $CFM = GPM$, $RPM = GPM$

$$MAT = (OAT \times \%OA) + (RAT \times \%RA)$$

O = Outside
T = Temperature
R = Return
M = Mixed
A = Air

$$Btuh \text{ hydronic (H}_2\text{O only)} = 500 \times GPM \times AT$$

$$Btuh \text{ sensible (at sea level)} = 1.08 \times CFM \times AT$$

$$Btuh \text{ latent (at sea level)} = 0.68 \times CFM \times AGrains$$

$$Btuh \text{ total (at sea level)} = 4.5 \times CFM \times AEnthalpy$$

$$CFM = \frac{AC/Hr \times Volume}{60min}$$

$$V = 4005 \times .Jvp$$

$$Vp = <4.05 \rangle 2$$

$$Pressure (PSI) = 0.433 \times Head \text{ (feet of water)}$$

$$1 IWC = 0.0360 PSI$$

$$1 PSI = 27.72 IWC$$

$$Pressure 1 \times Volume 1 = Pressure 2 \times Volume 2$$

$$Area = 1t \times radius^2$$

$$A^2 + B^2 = C$$

$$Diameter = \frac{Circumference}{1t}$$

$$Rectangular \text{ Duct Area (ft}^2\text{)} = \frac{Length \times Width}{144}$$

$$Round \text{ Duct Area (ft}^2\text{)} = \frac{1t \times diameter}{576}$$

$$mfd = \frac{(2650 \times I)}{E}$$

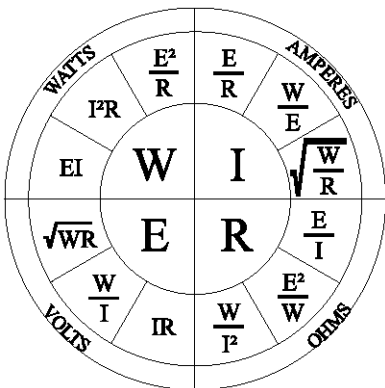
$$FR = \frac{ASP \times 100}{TEL} \quad (IWq100)$$

$$CFM = Velocity (fpm) \times Duct \text{ Area (ft}^2\text{)}$$

$$CFM = \frac{(Watts \times 3.413)}{AT \times 1.08}$$

$$Cr \text{ (Series)} = \frac{1}{\frac{1}{C1} + \frac{1}{C2} + \dots + \frac{1}{CN}}$$

$$Cr \text{ (Parallel)} = C1 + C2 + \dots + CN$$



TEMPERATURE PRESSURE CHART-atsealevel



Pressure (PSIG), Vacuum (in. Of Hg)-**Bold Italic Figures**

To determine subcooling for 404A, 407C, and 4220, use BUBBLE POINT values (temperatures above 50°F -gray background)

To determine superheat for 404A, 407C, and 4220, use DEW POINT values (temperatures 50°F and below)

TEMP.		REFRIGERANT						
Of	OC	22	134a	404A	407C	410A	4220	507
-40	-40.0	0.6	<i>14.8</i>	4.3	4.6	10.7	2.3	5.4
-38	-38.9	1.4	<i>13.9</i>	5.3	3.2	12.0	0.8	6.4
-36	-37.8	2.2	<i>13.0</i>	6.3	1.6	13.4	0.4	7.5
-34	-36.7	3.1	<i>12.0</i>	7.4	0.0	14.8	1.2	8.6
-32	-35.6	4.0	<i>10.9</i>	8.5	0.8	16.2	2.1	9.8
-30	-34.4	4.9	9.8	9.6	1.6	17.8	3.0	11.0
-28	-33.3	5.9	8.7	10.8	2.5	19.3	3.9	12.2
-26	-32.2	6.9	7.5	12.0	3.5	21.0	4.9	13.5
-24	-31.1	8.0	6.3	13.3	4.4	22.7	5.9	14.8
-22	-30.0	9.1	5.0	14.6	5.4	24.4	7.0	16.2
-20	-28.9	10.2	3.7	16.0	6.5	26.3	8.1	17.6
-18	-27.8	11.4	2.3	17.4	7.6	28.1	9.2	19.1
-16	-26.7	12.6	0.8	18.9	8.7	30.1	10.4	20.6
-14	-25.6	13.9	0.4	20.4	9.9	32.1	11.7	22.2
-12	-24.4	15.2	1.1	22.0	11.1	34.2	12.9	23.8
-10	-23.3	16.5	1.9	23.6	12.3	36.4	14.3	25.5
-8	-22.2	17.9	2.8	25.3	13.7	38.6	15.6	27.3
-6	-21.1	19.4	3.6	27.0	15.0	40.9	17.1	29.1
-4	-20.0	20.9	4.6	28.8	16.4	43.3	18.5	30.9
-2	-18.9	22.4	5.5	30.7	17.9	45.8	20.1	32.8
0	-17.8	24.0	6.5	32.6	19.4	48.3	21.6	34.8
1	-17.2	24.9	7.0	33.6	20.2	49.6	22.5	35.8
2	-16.7	25.7	7.5	34.6	21.0	51.0	23.3	36.9
3	-16.1	26.5	8.0	35.6	21.8	52.3	24.1	37.9
4	-15.6	27.4	8.5	36.6	22.6	53.7	25.0	39.0
5	-15.0	28.3	9.1	37.7	23.5	55.0	25.8	40.0
6	-14.4	29.2	9.6	38.7	24.3	56.5	26.7	41.1
7	-13.9	30.1	10.2	39.8	25.2	57.9	27.6	42.2
8	-13.3	31.0	10.8	40.9	26.1	59.3	28.5	43.4
9	-12.8	31.9	11.3	42.0	27.0	60.8	29.5	44.5
10	-12.2	32.8	11.9	43.1	27.9	62.3	30.4	45.7
11	-11.7	33.8	12.5	44.3	28.8	63.8	31.3	46.8
12	-11.1	34.8	13.1	45.4	29.8	65.4	32.3	48.0
13	-10.6	35.8	13.8	46.6	30.7	66.9	33.3	49.3
14	-10.0	36.8	14.4	47.8	31.7	68.5	34.3	50.5
15	-9.4	37.8	15.0	49.0	32.7	70.1	35.3	51.7
16	-8.9	38.8	15.7	50.2	33.7	71.7	36.4	53.0
17	-8.3	39.9	16.4	51.5	34.7	73.4	37.4	54.3
18	-7.8	40.9	17.0	52.7	35.7	75.1	38.5	55.6
19	-7.2	42.0	17.7	54.0	36.8	76.8	39.6	56.9
20	-6.7	43.1	18.4	55.3	37.9	78.5	40.7	58.2
21	-6.1	44.2	19.1	56.6	39.0	80.3	41.8	59.6
22	-5.6	45.3	19.9	58.0	40.1	82.0	42.9	61.0
23	-5.0	46.5	20.6	59.3	41.2	83.8	44.1	62.4
24	-4.4	47.6	21.3	60.7	42.3	85.7	45.2	63.8
25	-3.9	48.8	22.1	62.1	43.5	87.5	46.4	65.2
26	-3.3	50.0	22.9	63.5	44.7	89.4	47.6	66.7
27	-2.8	51.2	23.7	64.9	45.9	91.3	48.8	68.2
28	-2.2	52.4	24.5	66.4	47.1	93.2	50.1	69.7
29	-1.7	53.7	25.3	67.8	48.3	95.2	51.3	71.2
30	-1.1	55.0	26.1	69.3	49.6	97.2	52.6	72.7
31	-0.6	56.2	26.9	70.8	50.8	99.2	53.9	74.3

CONTINUED

TEMPERATURE PRESSURE CHART-atsealevel



Pressure (PSIG), Vacuum (in. Of Hg)-**Bold Italic Figures**

To determine subcooling for 404A, 407C, and 4220, use BUBBLE POINT values (temperatures above 50°F -gray background)

To determine superheat for 404A, 407C, and 4220, use DEW POINT values (temperatures 50°F and below)

TEMP.		REFRIGERANT						
•F	OC	22	134a	404A	407C	410A	4220	507
32	0.0	57.5	27.8	72.4	52.1	101.2	55.2	75.8
33	0.6	58.8	28.6	73.9	53.4	103.3	56.5	77.4
34	1.1	60.2	29.5	75.5	54.8	105.4	57.9	79.0
35	1.7	61.5	30.4	77.1	56.1	107.5	59.3	80.7
36	2.2	62.9	31.3	78.7	57.5	109.7	60.6	82.3
37	2.8	64.3	32.2	80.3	58.9	111.9	62.0	84.0
38	3.3	65.7	33.1	82.0	60.3	114.1	63.5	85.7
39	3.9	67.1	34.1	83.7	61.7	116.3	64.9	87.5
40	4.4	68.6	35.0	85.4	63.2	118.6	66.4	89.2
42	5.6	71.5	37.0	88.8	66.1	123.2	69.4	92.8
44	6.7	74.5	39.0	92.4	69.2	127.9	72.5	96.4
46	7.8	77.6	41.1	96.0	72.3	132.8	75.6	100.2
48	8.9	80.8	43.2	99.8	75.5	137.8	78.9	104.0
50	10.0	84.1	45.4	103.6	78.8	142.9	82.2	108.0
52	11.1	87.4	47.7	109.2	101.7	148.1	96.1	112.0
54	12.2	90.8	50.0	113.3	105.6	153.5	99.8	116.1
56	13.3	94.4	52.4	117.4	109.6	159.0	103.6	120.4
58	14.4	98.0	54.9	121.7	113.7	164.7	107.4	124.7
60	15.6	101.6	57.4	126.0	117.9	170.4	111.4	129.1
62	16.7	105.4	60.0	130.5	122.3	176.3	115.4	133.7
64	17.8	109.3	62.7	135.0	126.7	182.4	119.5	138.3
66	18.9	113.2	65.4	139.7	131.2	188.6	123.8	143.1
68	20.0	117.3	68.2	144.4	135.8	194.9	128.1	147.9
70	21.1	121.4	71.1	149.3	140.5	201.4	132.5	152.9
72	22.2	125.7	74.1	154.3	145.4	208.0	137.1	158.0
74	23.3	130.0	77.1	159.4	150.3	214.8	141.7	163.2
76	24.4	134.5	80.2	164.6	155.4	221.8	146.5	168.5
78	25.6	139.0	83.4	169.9	160.5	228.9	151.3	174.0
80	26.7	143.6	86.7	175.4	165.8	236.1	156.3	179.5
82	27.8	148.4	90.0	181.0	171.2	243.6	161.3	185.2
84	28.9	153.2	93.5	186.7	176.8	251.2	166.5	191.0
86	30.0	158.2	97.0	192.5	182.4	258.9	171.8	197.0
88	31.1	163.2	100.6	198.4	188.2	266.8	177.2	203.0
90	32.2	168.4	104.3	204.5	194.1	274.9	182.7	209.2
92	33.3	173.7	108.1	210.7	200.1	283.2	188.4	215.5
94	34.4	179.1	112.0	217.0	206.3	291.6	194.1	222.0
96	35.6	184.6	115.9	223.4	212.5	300.3	200.0	228.6
98	36.7	190.2	120.0	230.0	219.0	309.1	206.0	235.3
100	37.8	195.9	124.2	236.8	225.5	318.1	212.1	242.2
102	38.9	201.8	128.4	243.6	232.2	327.2	218.4	249.2
104	40.0	207.7	132.7	250.8	239.0	336.6	224.8	256.3
106	41.1	213.8	137.2	257.8	245.9	346.2	231.3	263.7
108	42.2	220.0	141.7	265.1	253.0	355.9	237.9	271.1
110	43.3	226.4	146.4	272.5	260.3	365.9	244.7	278.7
112	44.4	232.8	151.1	280.1	267.6	376.1	251.6	286.5
114	45.6	239.4	156.0	287.9	275.1	386.4	258.8	294.4
116	46.7	246.1	160.9	295.8	282.8	397.0	265.8	302.4
118	47.8	253.0	166.0	303.8	290.6	407.8	273.2	310.7
120	48.9	260.0	171.2	312.1	298.6	418.8	280.6	319.1
125	51.7	278.0	184.6	333.3	319.2	447.4	299.9	340.8
130	54.4	296.9	198.7	355.6	340.7	477.4	320.2	363.6